

Club Vita longevity update

Staffordshire Pension Fund

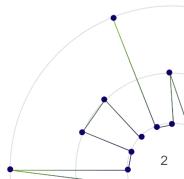


Mark Sharkey Head of Client Delivery mark.sharkey@clubvita.net

Agenda

- 1 What is Club Vita?
- 2 Key points since we last met
- 3 Baseline longevity
- 4 Longevity trends incl. COVID-19
- 5 Further information







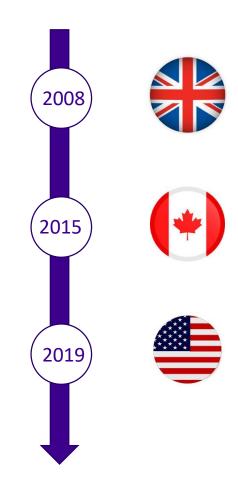
What is Club Vita?



Club Vita

Proper noun, [kluhb vee-tuh], \'kləb vē-tə\

- 1. Centre of excellence for improving understanding of human longevity.
- 2. Community of organisations with a shared interest in longevity and belief that the 'bigger' the data, the lower the (statistical) noise.
- 3. Provider of longevity risk informatics to support pension funds' risk management strategies and enable market innovation.



Club Vita is an independent data utility, supporting pension funds, advisors, insurers & asset managers









Key points since we last met

Recent experience

A lot of people in the City are getting very excited about death

"..."£2bn windfall to the life sector."

Business Tech Markets Opinion Life & Arts

THE WALL STREET JOURNAL.

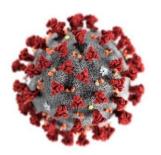
MARKETS | HEARD ON THE STREET

Life Was Short for Longevity Gains

Life expectancy at 65 is falling and that means cash windfalls for insurers

- There has been a further slowdown in improvements to life expectancy (but it is still increasing)
- However, 2019 bucked the trend and saw one of the lightest years on record for mortality
- Overall, this has contributed to a reduction in liabilities when taking account of the latest VitaCurves

COVID-19



- Official figures don't tell the whole story true death levels (direct and indirect) could be 50%-60% higher
- Important to understand the socioeconomic landscape and age spectrum of the fund in order to determine how these different groups have been impacted by COVID-19 and what assumptions are appropriate in future
- There could be a wide range of volatile longevity outcomes in the short to medium term – monitoring is vital

Taking account of the latest VitaCurves would decrease your 'whole fund' liabilities by c0.3% compared to your current funding assumptions





Baseline longevity





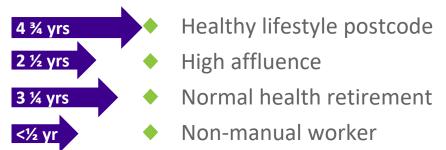
VitaCurves baseline model

- Rich data set gives us a best in class baseline model
 - Unhealthy lifestyle postcode 4 ¾ yrs
 - Low affluence
 - Ill health retirement
 - Manual worker

from 65:

12 years





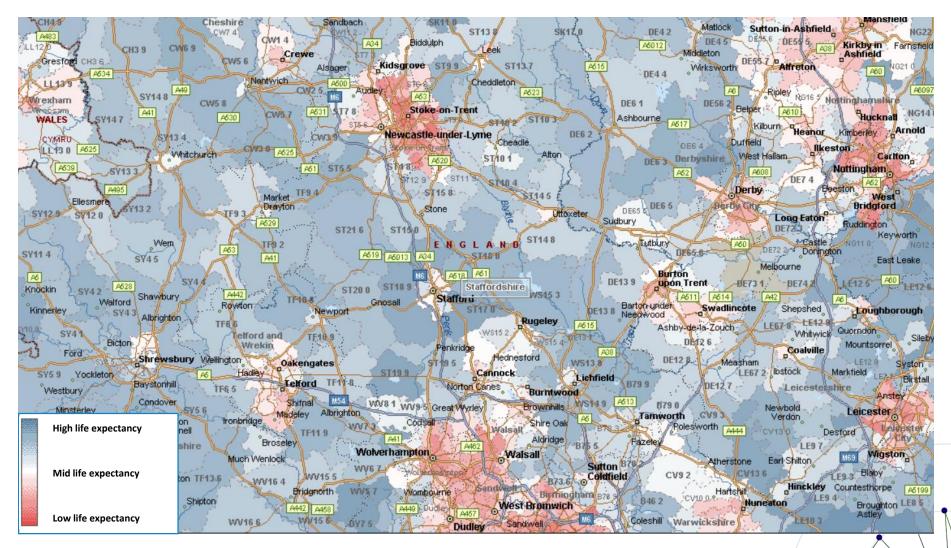
from 65: **22 years**



Objective measure of life expectancy based on known data



Vita's lifestyle effect (postcode based)





Benchmarking – lifestyle

Male pensioners



Female pensioners





Benchmarking – affluence

Male pensioners



Female pensioners

0%

10%

20%



50%

60%

70%

80%

90%

100%



1

Impact of updating VitaCurves

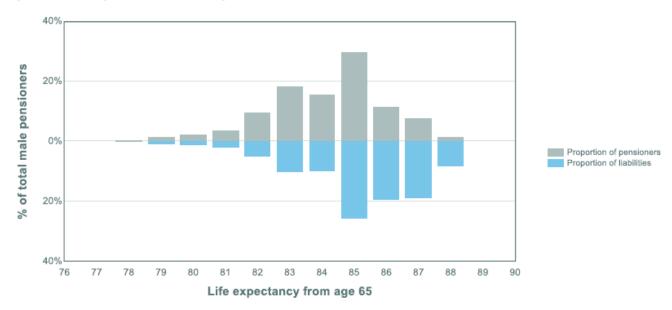
Membership group	Approximate change in liability using the latest VitaCurves (data calibrated spanning 2016-2018) rather than current funding assumption		
Actives	-0.3%		
Deferred pensioners	-0.2%		
Pensioners and Dependants	-0.4%		
Overall	-0.3%		
Change to future service contribution rate	-0.2%		

Taking account of the latest VitaCurves (2016-2018 data) would decrease your 'whole fund' liabilities by 0.3% compared to your current funding assumptions (2015-2017 data)



Membership profiling

Spread of life expectancies for male pensioners



Across the whole Scheme:

- 50% of liabilities are concentrated on 9.8% of members
- 10% of liabilities are concentrated on just 0.8% of members (i.e. 1,003 individuals)
- The "bottom" 50% of members account for less than 4.7% of liabilities



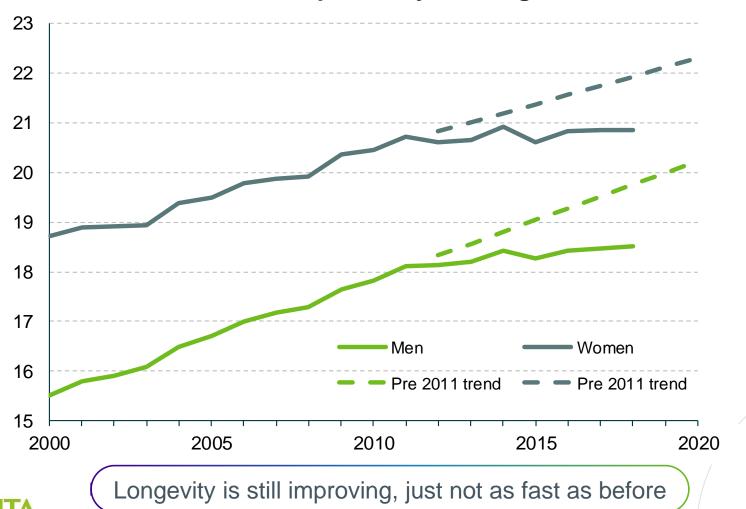


Longevity trends



No more longevity improvements?...

Period life expectancy from age 65



15

What might be driving the slowdown?



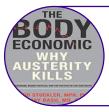
End of an era

Have we exhausted the era of cardio-vascular improvements with no replacement driver of improvements?



High-rise 00s

Were the 2000s simply abnormally good e.g. strong investment in health care, drives for social (health) equality?



Cash-strapped Britain

Are austerity driven cuts (supply) impacting health outcomes, particularly of older people in an ageing population (demand)?



Frailty decline

A few harsh winters and flu seasons, each of which trigger frailty decline and premature mortality have merged together.



Rise of Dementia

Larger rise in dementia than attributable to ageing population – are current generations more 'prone' for some reason?



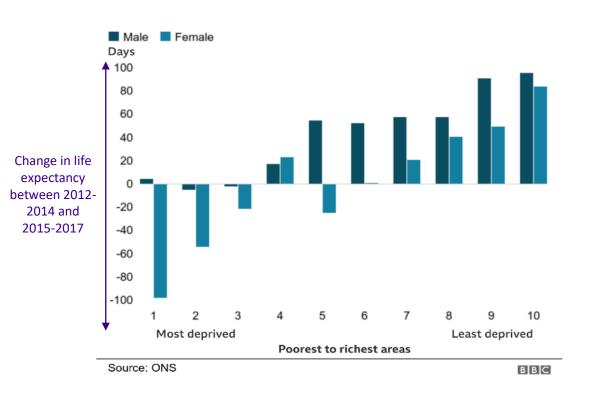
Data anomaly?..

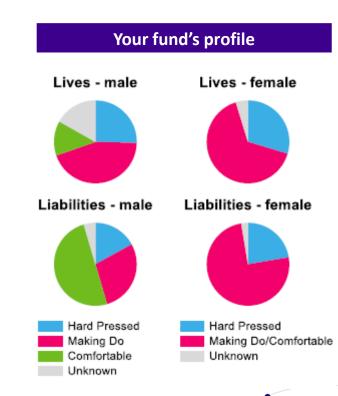
Some have questioned if there is an anomaly within the population data. Unlikely given the results replicated in Club Vita.

Are these experienced equally across society?



Socio-economics







Evidence that comfortable members are more resilient to slowdown – ensure assumptions reflect this

17

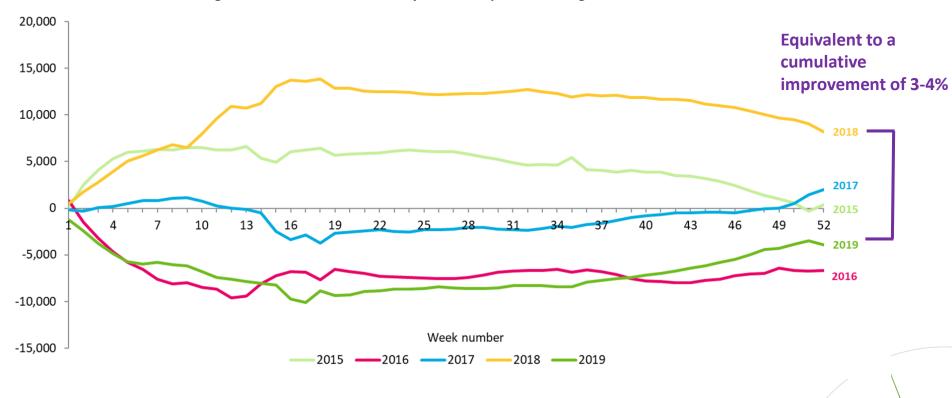


Longevity trends: 2019 and 2020



2019 bucks the trend

England & Wales cumulative weekly deaths compared to average over 2015-2019



19

Source: Based on ONS weekly death data



What does this mean for liabilities?

Annuity present value (65 year old male, LTR 1.5%, 1 January 2020 calculation date)





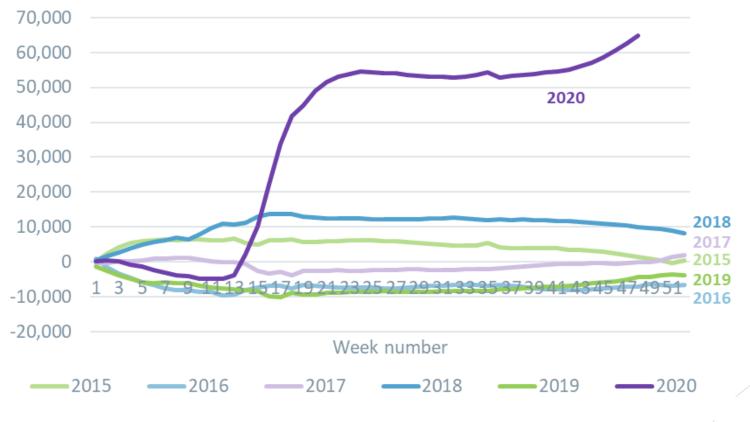
Note: The annuity values shown are for men at age 65, based on the S3PMA base table, with a net interest rate of 0% p.a. and assuming a long term rate of 1.5% p.a. in each case. Calculations were carried out using the published CMI_2018 model, and the E&W population data included with that model. CMI_2019 values are estimated based on fitting the model to 1979 to 2019, where the exposures and deaths in 2019 have been estimated in line with the CMI's published methodology. The calculation date is set to 1 January 2020 throughout.

20



What about 2020?





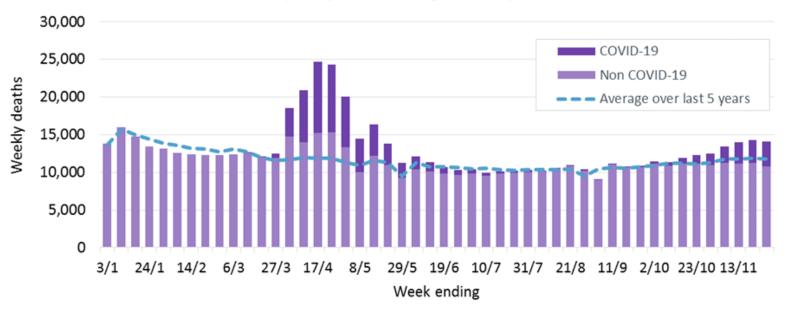
21

Source: ONS



Direct loss of life

Total weekly deaths (UK by week of registration)



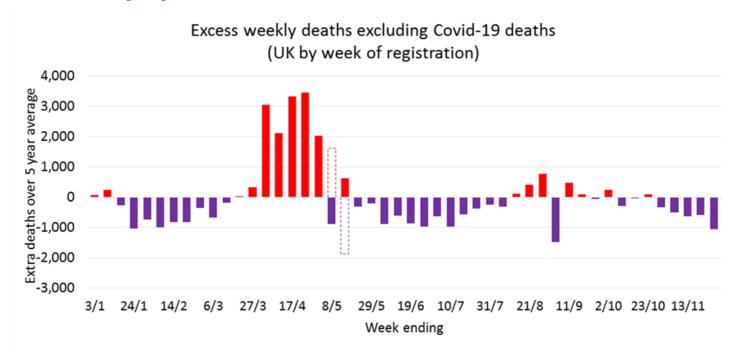
Weekly figures for Scotland use a different definition of weeks, running from Monday to Sunday rather than Saturday to Friday. The chart above is based on using the Scotlish data for the week ending on the Sunday immediately after the date shown on the horizontal axis.

Missing deaths: Direct loss of life could be 30% higher than official government statistics

Source: Club Vita's analysis of ONS/NRS/NISRA data to 27th November and official govt figures



Indirect loss of life



Notes:

Source: Club Vita's analysis of ONS/NRS/NISRA data to 27th November and official govt figures

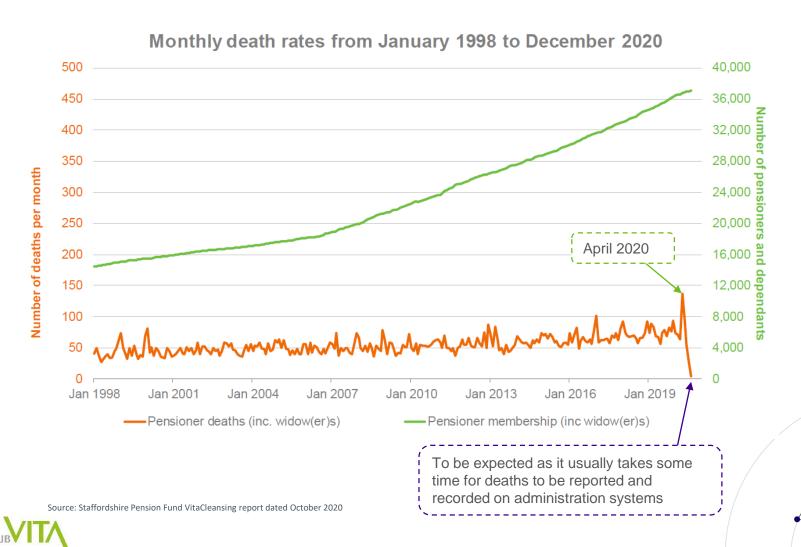
1: Whilst Scotland started easing lockdown on 28th May, this was the first of three phases of lifting restrictions (to date), with subsequent phases beginning on 19th June and 10th July. Scotland continues to have more restrictions in place than England, for example on when essential offices may open.

2: As the first Bank Holiday in May was moved to Friday the 8th to mark VE Day, there was a more material impact on death registrations than usual for Monday bank holidays, as there was no time for 'catch up' before Friday. As a result deaths in that week were artificially low, while there was a 'catch up' the following week ending 15th May. We have illustrated what the adjusted figures may have looked like using the dashed lines in those two weeks.



Significant 'non COVID' deaths 20%-30% above seasonal averages

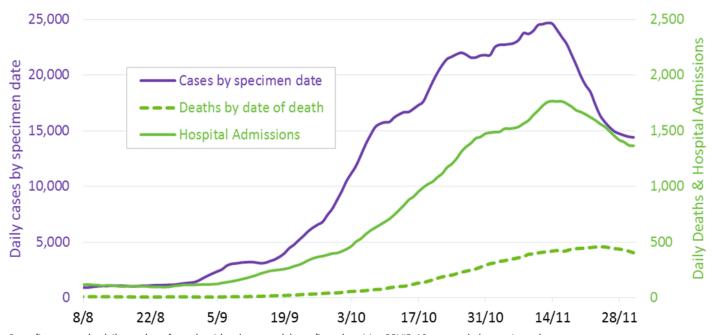
Fund specific mortality spike?



24

Why look at cases?

COVID-19 Cases, Hospital Admissions and Deaths (UK, 7 day average)



Cases figures are the daily number of people with at least one lab-confirmed positive COVID-19 test result, by specimen date.

Deaths figures are the number of deaths of people who had a positive test result for COVID-19 and died within 28 days of the first positive test, by date of death.

 $Hospital\ admissions\ show\ the\ daily\ numbers\ of\ COVID-19\ patients\ admitted\ to\ hospital$

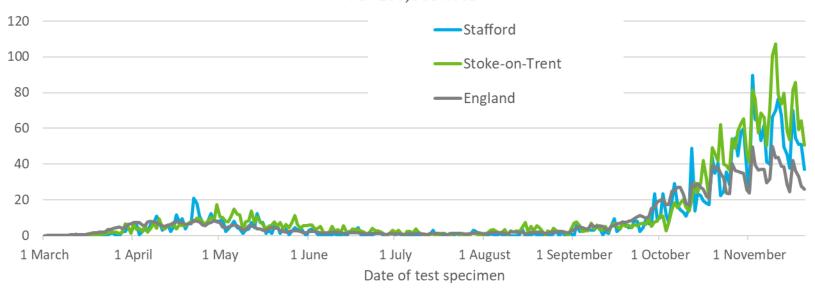
Figures are averages for the 7 day period ending on the date shown.

Cases can act as an indicator of imminent hospitalisation requirements and ultimately deaths



Local Cases

Laboratory confirmed new COVID-19 cases Per 100,000 lives









What does this mean for pension funds?



The impact on pension funds

Impact on scheme membership will vary depending on:

- Gender
- Age
- Health
- Region
- Socio-economic mix

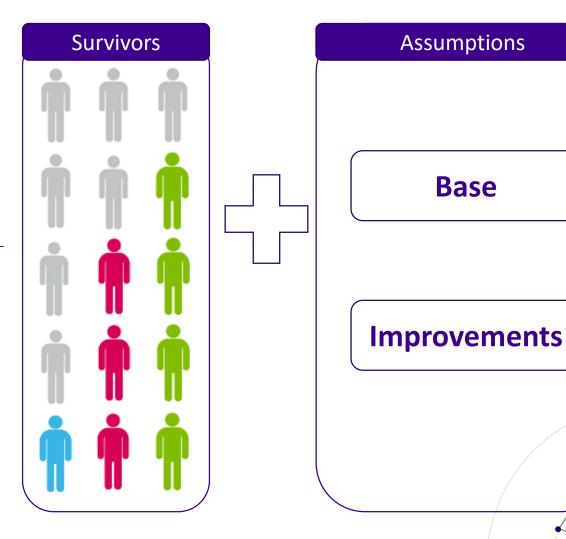




Image stylised for purposes of illustration.

Key drivers of long term uncertainty

Lower longevity improvements



Short term risk of COVID-19

There is a risk that we see further waves of infection as social distancing measures are relaxed



Long term risk of COVID-19

Disease could continue to be a risk without finding an effective vaccine.



Impaired long-term health

The long term health of those who were infected with COVID-19 but survived the virus might be damaged.



Disruption to non-COVID care

Deterioration of patients with noncoronavirus conditions due to delays in treatment (e.g. cancer)



Global recession

A global recession may impact future public sector spending in health care.



Survivorship bias

The average health of the surviving population could be higher in the years following the outbreak.



Reduced circulation of flu

Change in social behaviour (e.g. increased handwashing) may reduce prevalence of flu and other infectious diseases in future.



Reduction in air pollution

Change in social behaviour may result in the reductions to air pollution persisting.



Reduction in smoking

Disease may have encouraged existing smokers to stop



Health/social care funding increase

Issues with funding unearthed during the pandemic may be more likely to be addressed

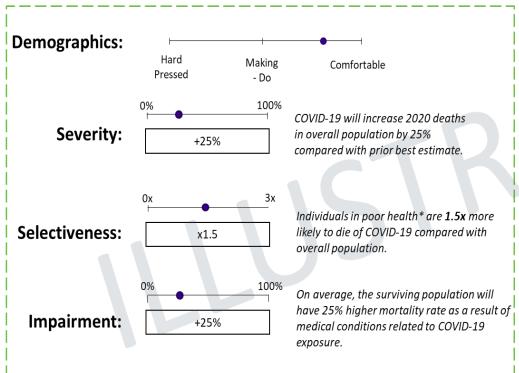




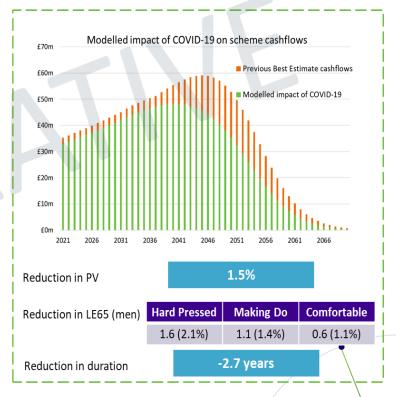
COVID-19:

Coming soon: Scenario analysis and mortality screening

Geography:



Scheme: XYZ Pension Scheme





Scenario analysis and more timely data from Club Vita can help identify early warning signals



Any questions?



Check out our "Lexicon of Longevity" for definitions of technical terms used in longevity transactions.



Club Vita webinar series

including Climate change – Hot and Bothered, COVID-19 and Public Sector vs Private Sector research



Join our mailing list at https://www.clubvita.co.uk/subscribe



Follow our Friends of Club Vita Linkedin group

www.clubvita.co.uk





This PowerPoint presentation contains confidential information belonging to Club Vita (UK) LLP (CV). CV are the owner or the licensee of all intellectual property rights in the PowerPoint presentation. All such rights are reserved. The material and charts included herewith are provided as background information for illustration purposes only.

This PowerPoint presentation is not a definitive analysis of the subjects covered and should not be regarded as a substitute for specific advice in relation to the matters addressed. It is not advice and should not be relied upon

This PowerPoint presentation should not be released or otherwise disclosed to any third party without prior consent from CV. CV accept no liability for errors or omissions or reliance upon any statement or opinion herein.



club ITA's data bank

Records for over 3 million UK pensioners

covering over 1 in 4 DB pensioners

Relationships with over 235 large pension schemes with over £300 billion of liabilities

Over 1.5m death records stretching back 25+ years

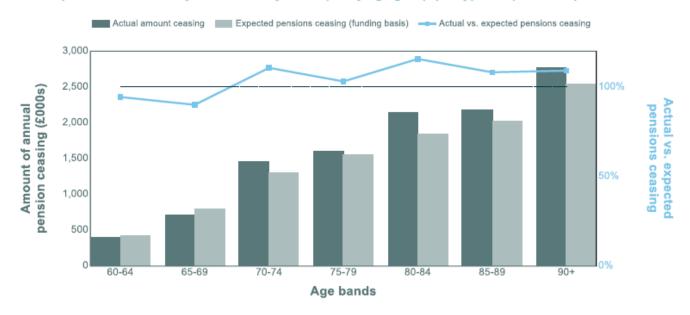
Segmented by affluence, postcode, health and more

Richest, most flexible and most relevant data



Fund longevity experience

Fund experience over three years to 31 July 2020 split by age group (All types of pensioner)



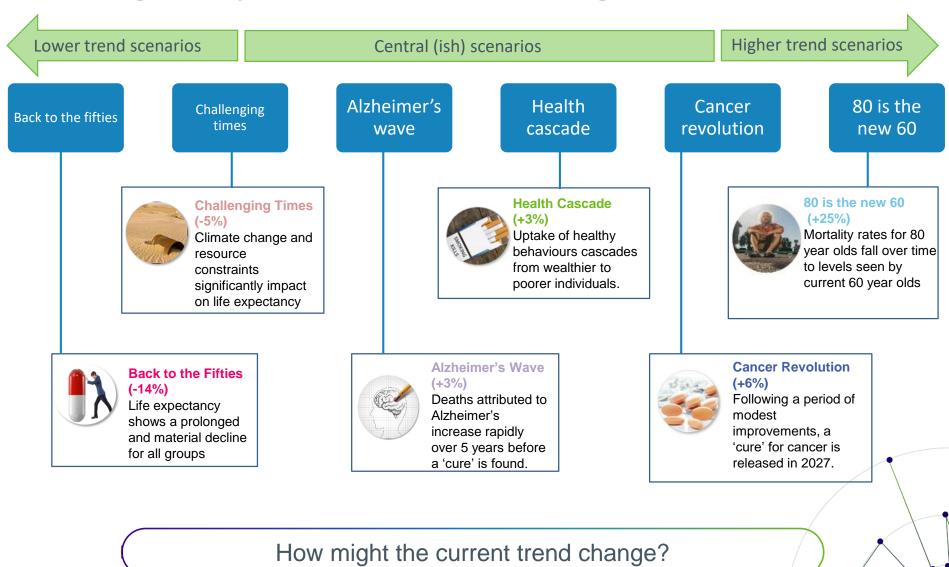
The table below shows the impact of your fund's experience since the last valuation (as at 31 March 2019) has been to decrease your liabilities by 0.1%.

	Year ending			Since last
	31 Jul 2020	31 Jul 2019	31 Jul 2018	valuation
Extra (less) pension in payment at year end (£k)	(636)	(15)	(224)	(641)
Estimated % increase (decrease) in liabilities	(0.1%)	0.0%	0.0%	(0.1%)





Longevity Scenario testing



35